

# UNITED GLOBAL SHIPPING AGENCY LTD



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CONNECTING THE GLOBAL SHIPPING MARKET



## A leading global shipping agency network

United Global Shipping Agency Ltd (UGSA) is a shipping and logistics company which started its main office in Dubai, UAE in 2014. UGSA was established by Mr. Khaled Al Karmadi to create a new company with a goal of connecting the global shipping market. The company main goal is to create a shipping agency network and connect this network to the global ship owners. Using this business plan, UGSA will gain competitive advantage in the global shipping and logistics market. In addition, UGSA has strong connections with a global network of shipping agents which will allow it to get special rate to serve the ship owners globally.

On the other hand, a representative office in Shanghai, China will provide great benefits for the network members because of its ability to have access to big ship owners who have usual businesses in the global ports. In addition to the global network that it is offering to the global shipping market, the company provides local shipping agency services, crew change, ship spare parts supply, bunker supply, chartering, brokering, project logistics, freight forwarding, customs clearance, warehousing and internal land transportation.

Connected shipping industry for a smarter international trade.

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## Co-Founders



### **MR. KHALED AL KARMADI**

Bachelor degree in Marine Transportation at Arab Academy for Science, Technology and Maritime Transport

**GROUP CHAIRMAN & CEO**

CEO and Chairman for multiple shipping companies with 35 years of experience in the shipping industry



### **DR. KHALDON AL KARMADI**

PhD, MIMAREST, CMILT

**GROUP MANAGING DIRECTOR**

PhD with a thesis in the field of Ports Operations & Financial Technology

Chartered Member and Mentor at the Institute of Logistics and Transport, London

Member at the Institute of Marine Engineering, Science and Technology, London

Empowering fast & direct communication between local agents and global ship owners using innovative technologies & effective relationships.

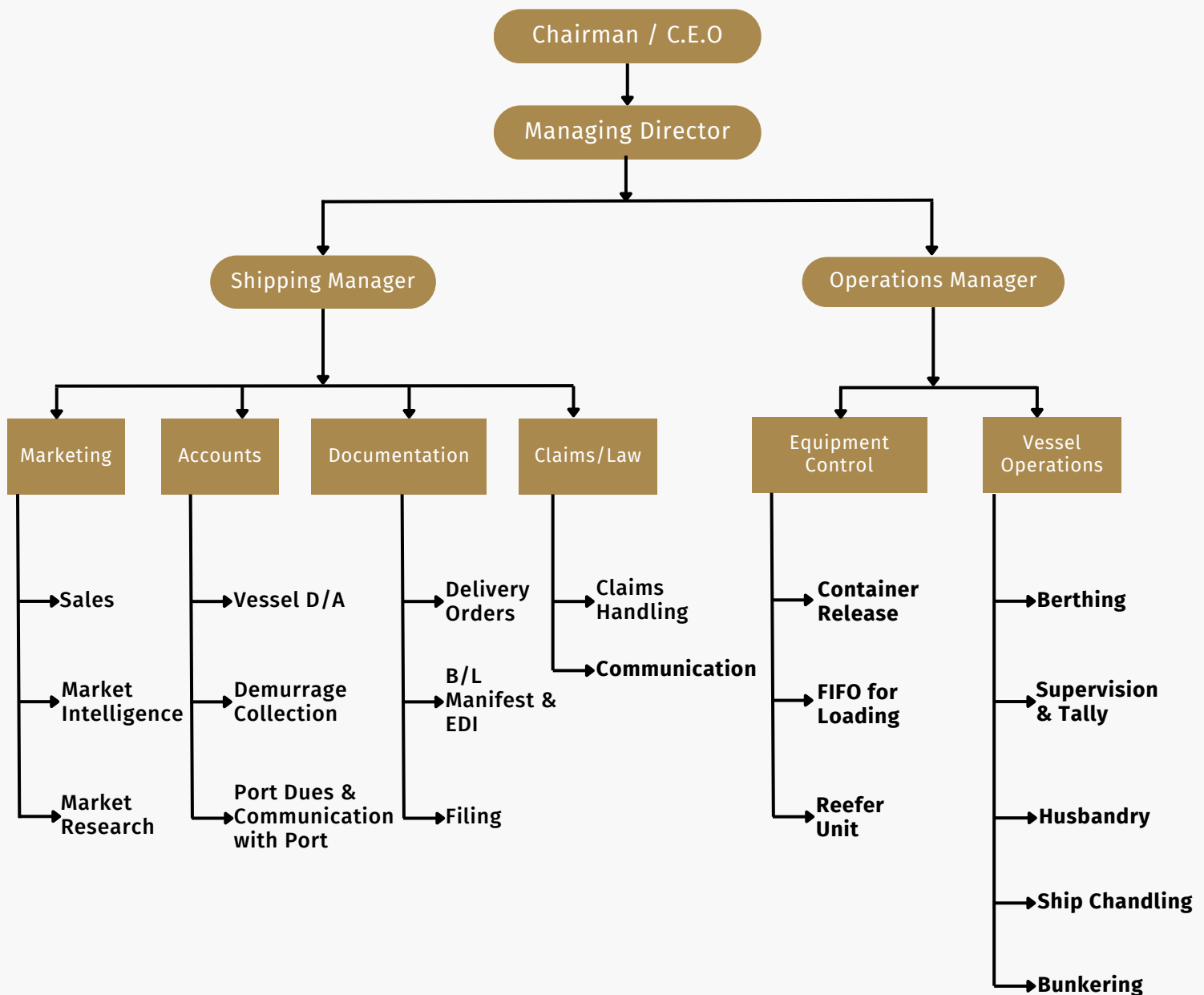
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## ORGANIZATION CHART



Empowering fast & direct communication between local agents and global ship owners using innovative technologies & effective relationships.

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## Our Services

We offer a seamless and consistent service through all its countries of operation across the world

### SHIPPING AGENCY

United Global Shipping Agencies (UGSA) is one of the leading shipping agency in China. We offer a seamless and consistent service through all its countries of operation across the world. We offer complete agency attendance of the following:

- Container lines agency services
- Liner for Project cargo / Heavy lift / Steel general cargo / Trucks & vehicles
- Tankers and all other related services
- Tallying and supervision
- Crew change
- Arrangements for supply of bunkers and Provisions at berth or anchorage
- Clearance and delivery of spares
- Dry docking arrangement
- Arranging repairs to Ship's equipment's/machinery
- Surveys
- Freight collection
- Claims handling etc

### MARINE SURVEYS

UGSA is dedicated to offer the highest quality professional services, covering, but not limited to the following aspects:

- P&I Surveys
- Draught Surveys
- On/Off Hire Bunker Condition Surveys
- Hatches Sealing & Unsealing
- Container Inspections
- Tally Services
- Ships Pre-purchase inspections
- Pre-Shipment Surveys
- Commodity Damage Surveys, concerning causes, nature and extent of damages

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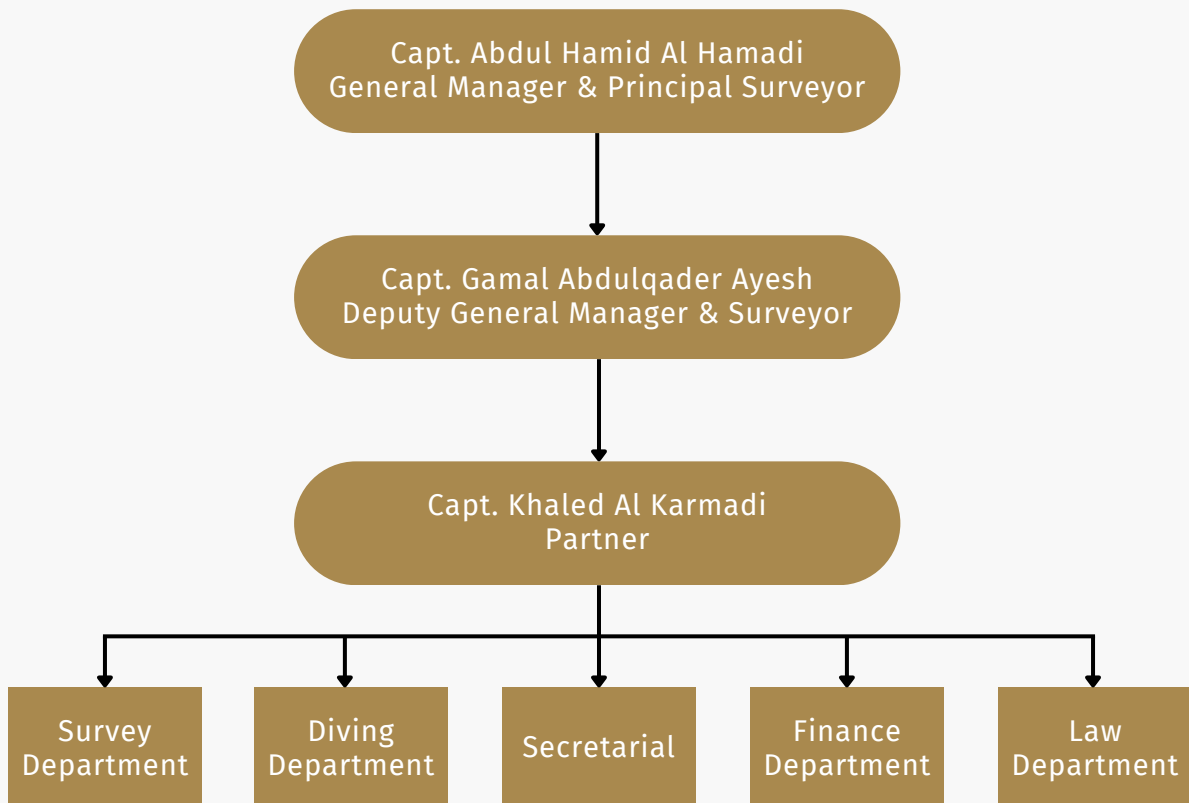
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**UGSA Sister Company (Yemen Constellation For Marine Services (YCMS))**



## COMPANY ORGANIZATION CHART



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## UGSA Sister Company (Yemen Constellation For Marine Services (YCMS))

Yemen Constellation For Marine Services (YCMS) is an Independent Marine Survey and Consultancy Firm established in 1992 at Hodeidah, Republic of Yemen, and is recognized as an exquisite professional marine survey company.

Our company renders services at the Yemeni ports situated on the strategic location of Bab Al Mandab, the strait linking the Red Sea and the Gulf of Aden, one of the world's regularly used active shipping lanes.

Our Customers are Principal Shipping Agents, Protection and Indemnity Organizations, Hull & Machinery, Cargo Underwriters, Ship-owners, Charterers, and Lawyers. Our excellent Services and Conducts have been greatly recognized by our Principals both local and International.

The company has its domicile well-organized and located in a prestigious area in Hodeidah, Republic of Yemen and in close vicinity to the Sea ports and local Shipping Agencies.

The company and its staff are dedicated to high standards of quality performance in its range of services. The company has always maintained the principles that Quality is an integral part of the workmanship and commercial integrity. Hence the responsibilities are well-shouldered by the entire workforce, from the General Manager to the staff.

We, Yemen Constellation For Marine Services, believe that fulfilling the satisfaction of our Customers straightforwardly is the key to our success and prosperity which is of the utmost importance to us to maintain long term relationship.

YCMS adheres to the International Ship and Port Security Codes (ISPS).

**Our responsibility is to serve the needs of our customers by providing quality and professional services.**

**Note: Yemen Marine Services Bureau, a name previously operating under that name, has recently undergone a name change. Our name now is known as Yemen Constellation For Marine Services, following local instructions received**

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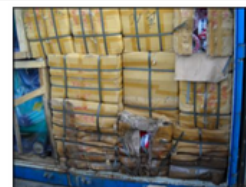
## SERVICES



YCMS– is dedicated to offer the highest quality professional services, covering, but not limited to the following aspects:

- P&I Surveys.
- Draught Surveys.
- Ullage Surveys.
- On/Off Hire Bunker Condition Surveys.
- Hatches Sealing & Unsealing.
- Container Inspections.
- Tally Services.
- Ships Pre-purchase inspections.
- Pre-Shipment Surveys
- Commodity Damage Surveys, concerning causes, nature and extent of damages.

Informative reports are delivered on completion of all operations simultaneously



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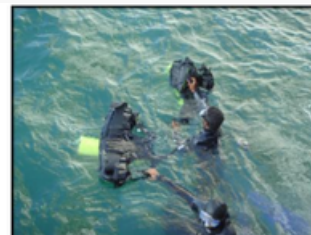


## DIVING ACTIVITIES

We handle underwater surveys (inspections, video recording, photographing & monitoring).

We undertake diving operations for P&I Clubs, Hull & Machinery Clubs, Ship Owners and Charterers.

Quality equipment's are used by qualified commercial divers which help us to provide our customers with quality underwater photographs & videos.



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**UGSA Sister Company (Yemen Constellation For Marine Services (YCMS))**

**OFFICIAL PARTNER OF CIS COMMODITY INSPECTION SERVICES – NETHERLANDS**



YCMS represents two international flag state authorities, as follows:

- Transport Malta Maritime – Cyprus
- Antigua Barbuda Authority – Germany

The company conducts pre-entry and annual Condition Surveys under the two above-mentioned flag states.



Antigua Barbuda Authority



Transport Malta

Transport Malta Maritime

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**UGSA Sister Company (Yemen Constellation For Marine Services (YCMS))**

## WHY CUSTOMERS CHOOSE YCMS

- Our fees are very competitive and our standards and criteria are at high level.
- Our Surveyors are accessible round the clock.
- Extensive business connections and experience throughout Asia.
- Capability of integrating a broad range of technologies, systems, developments, and corporate risk management.

## PARTNER



### **MR. KHALED AL KARMADI**

Bachelor degree in Marine Transportation at Arab Academy for Science, Technology and Maritime Transport

#### **PARTNER**

CEO and Chairman for multiple shipping companies with 35 years of experience in the shipping industry

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## SURVEYORS



### **CAPT. ABDUL HAMID AL HAMADI**

#### **GENERAL MANAGER & PRINCIPAL SURVEYOR**

Obtained his certificate of competency as Master Mariner – Foreign Going in February 1989. Prior to obtaining his Master Mariner ticket he sailed mostly on general cargo vessels under the United Arab Shipping Company management from 1977 to 1987. He then joined the Hodeidah Port Authority to serve as Pilot and Assistant Harbor Master. In the year 1998 discontinued services with the Port authority and set up this company along with two other Master Mariners. Since then, he has been carrying out various assignments such as general cargo surveys, P&I Investigations, condition surveys, bunker and other measurement surveys

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## **CAPT. GAMAL AYESH**

**DEPUTY GENERAL MANAGER**

Obtained Marine Certificate from Arab Maritime & Transport Academy, Sharjah, U.A.E., 1986, Joined Hodeidah port Authority as Pilot, then Harbor Master and finally Marine Affairs Manager during the period 1987 – 2006

## **MR. MOHAMMED GAMAL AL-REFAEI,**

**ASSOCIATE LAWYER AND CONTRACT SPECIALIST**

Associate lawyer and contract specialist with over three years of experience in legal practice, excelling in client negotiations and dispute resolution. Demonstrates strong analytical skills in drafting and reviewing commercial contracts, with a keen attention to detail and expertise in international trade regulations. Adept at developing creative legal solutions tailored to unique business environments, and committed to enhancing legal strategies through meticulous research and analysis

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## Our Services

### PROJECT LOGISTICS

In the world of fast moving events putting together logistics solutions for complete projects is one of the biggest challenges to face logistics companies. As hardly any project is same or similar it requires a great deal of flexibility, technical know-how, personal engagement around the clock and tenacity dealing with the vast number of entities involved in large-scale projects. We are specialized to provide highly professional project logistics services for the mobilization and shipping of project cargos by meeting the requisite HSC standard of service and competitive pricing. We adhere to the highest possible transportation and lifting standards while moving or lifting heavy, oversized or otherwise sensitive and valuable cargo

- Projects Logistics & Heavy Lifts
- Break bulk and Ro Ro shipments
- Barge and Tug Shipments
- Heavy haul land transport
- Route survey
- Cargo Insurance

### MARKETING & FREIGHT FORWARDING

- Our professional sales team is in regular touch with the importers and exporters globally, apart from its connection with International Freight Forwarders to canvass cargoes for our esteemed Principals, thus keeping a track on cargo movements, market situation, competition etc and appraising the Principals on such vital information for their planning.
- Ocean Freight
- Land Transportation

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## Our Services

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### CLEARING & FORWARDING

Provides clearing and forwarding services including customs clearance, inland Haulage/door-to-door delivery of all types of cargoes (general cargo, dry containers, Reefer unit, vehicles, RO-RO, heavy lift awkward pieces etc.) at competitive rates ensuring prompt and safe delivery. We shall extend our services to:

- Import Duty & tax assessment
- Temporary Import & Export procedures
- Permanent Import-export procedures
- All Types of Customs declarations (Export/ Import/ Transfer/ Free zone/ Temporary and Transit)
- Multimodal & Transit formalities (Ship-Shore-Ship / Sea-Air / Sea-Land / Air-Land – Sea/Air)

### TRANSPORTATION

We offer most cost-effective land transport solutions, that ensure maximum efficiency for our clients to deliver their cargo. Door-to-door transport services by road shall be provided from any point to anywhere with-in China. We offer most efficient , flexible and tailor made road services to meet the customer needs. Land Transport division shall offer services for container transportation, Break bulk shipments, heavy equipment movements etc.

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### WAREHOUSE & 3PL

UGSA is the leading partner of choice where customers can enjoy secure, reliable, accessible and well-managed distribution centers that are synchronized with their supply chain operations. We offer value-added logistics solutions encompassing warehousing and distribution as well as a wide range of other related services including labeling, packing and unpacking cargo directly from containers and distribution of packed goods. At UGSA, we not only help to manage your inventory, but also help to reduce your inventory costs. We provide best-in-class warehousing, distribution supply chain services to clients:

- Storage and Logistics Solutions
- Supply Chain and Distribution Management
- Customs clearance
- Inventory Management
- Cross Stuffing Services
- Labeling and Palletizing
- Packing and unpacking

### OFF SHORE SERVICES

We are providing all off-shore services as the following:

- Supply of ship's spares & provisions
- Bunkering
- Fresh water supply
- Repairs
- Underwater diving (hull inspection & survey)
- Crew changes for all type of dry bulk carriers, containers, project ships, tanker crude oil, chemical and tug boats

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## First Container Ship From China To Aden Under UGSA



15 February 2024 – The port of Aden welcomes the maiden call of the Chinese shipping line Sea LEGEND to Aden container terminal, establishing a connection between Nansha Port in China and the Port of Aden. MV TB ANPING, with the LOA 197 meters, carried goods destined for the local Yemeni market of 406 TEU.

On behalf of Dr. Mohammed Emzrabah, the Chairman of the Board of Directors, Aden Ports Development Company, and Mr. Aref Al-Shaabi, the General Manager of Aden container terminal, the Commercial Manager, accompanied by the local shipping agent have welcomed the captain and crew on their first visit to the Port of Aden. The Ship's Captain and the crew have expressed their gratitude and appreciation for the excellent service at the Port of Aden, starting from pilotage and guidance to container handling services.

The arrival of the TB ANPING marks the inauguration of operations for the Chinese line Sea LEGEND shipping company, establishing direct connections between export ports in China to the Port of Aden, which will significantly impact on the transit time and freight costs.

Press Release

<https://act-aden.com/2024/02/15/the-port-of-aden-inaugurates-the-maiden-call-of-the-chinese-shipping-line-in-his-direct-calls-to-aden/>

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